



Frequently Asked Questions

What are the legal issues concerning accepting revenue on the exchange?

Revenue sharing agreements do not violate RESPA as an exchange is a “post settlement “ service and does not fall under RESPA.

How can this program help my agents?

Educate, motivate and equip them with tools to sell and serve clients better.

What am I expected to do under this agreement?

Spread the word to agents, provide us a forum to explain the benefits, and provide us with the contact info for your top producers who you want to give a perk and make Platinum Level in our program.

What can I expect to get out of this program?

Revenue Sharing based on funded exchanges and more real estate transactions from a better educated and supported agent sales force.

Who else is doing this program and with what results?

Prudential California Realty, prudential Douglas Elliman, N.Y. NY, Prudential Americana Realty, Las Vegas and others. Participants have gained revenues, increased transactions and distinguished their agents and firm from providing this helpful service for consumers that stimulates transactions on the buy and selling side.

What is our level of commitment to this program?

We are encouraged and excited to work with players who share our interest in raising the bar of the real estate agent. We really enjoy helping consumers profit from the results of sheltered equity from taxes. This allows them to further leverage their investments in real estate, and improve their life plans.

For more detail on revenue sharing agreements and how to introduce this to your firm please call David P. Greenberger, Esq., President at: 1-866-944-1031 x310 or e mail him at: david@1031exchangeadvantage.com